

**Vision Superannuation
Fund**

**Annual Financial Report
30 June 2013**

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Vision Superannuation Fund
Statement of financial position as at 30 June 2013

| | Note | 2013 | 2012 |
|---|-------------|----------------|----------------|
| | | \$000 | \$000 |
| ASSETS | | | |
| Cash at bank | | 1,834 | 918 |
| Accounts receivable | | 27 | 24 |
| Investments | | | |
| Units in Vision Pooled Superannuation Trust | 11 | 619,780 | 485,470 |
| Total assets | | 621,641 | 486,412 |
| LIABILITIES | | | |
| Accounts payable | 3 | 748 | 934 |
| Current tax liabilities | 6 | - | 35 |
| Total liabilities (excluding net assets available to pay benefits) | | 748 | 969 |
| Net assets available to pay benefits | 7 | 620,893 | 485,443 |

The statement of financial position is to be read in conjunction with the accompanying notes.

Vision Superannuation Fund
Operating statement for the period ended 30 June 2013

| | Note | 2013 \$000 | 2012 \$000 |
|---|------|----------------|----------------|
| Investment revenue | | | |
| Interest | | 37 | 38 |
| Movement in net market value of investments | 12 | <u>56,211</u> | 14,369 |
| | | <u>56,248</u> | <u>14,407</u> |
| Contribution revenue | | | |
| Employer contributions | | 1,386 | 1,398 |
| Member contributions | | 12,996 | 10,402 |
| Transfers from other funds | | <u>144,016</u> | 155,065 |
| | | <u>158,398</u> | <u>166,865</u> |
| Other revenue | | | |
| | | <u>1</u> | - |
| Total revenue | | <u>214,647</u> | <u>181,272</u> |
| Group insurance premiums | 17 | 33 | 21 |
| General administration expenses | | | |
| Trustee services fees | | 1,391 | 1,186 |
| Other general administration expenses | | - | - |
| | | <u>1,424</u> | <u>1,207</u> |
| Benefits accrued as a result of operations before income tax | | <u>213,223</u> | <u>180,065</u> |
| Income tax expense | 5 | - | 35 |
| Benefits accrued as a result of operations | 7 | <u>213,223</u> | <u>180,030</u> |

The operating statement is to be read in conjunction with the accompanying notes.

Vision Superannuation Fund
Statement of cash flows for the period ended 30 June 2013

| | Note | 2013 \$000 | 2012 \$000 |
|--|------|-----------------|-----------------|
| Cash flows from operating activities | | | |
| Contributions received | | | |
| Employer contributions | | 1,386 | 1,398 |
| Members contributions | | 12,996 | 10,402 |
| Transfer from other funds | | 144,016 | 155,065 |
| Interest received | | 37 | 38 |
| Other revenue | | 1 | - |
| Benefits paid | | (77,773) | (66,369) |
| Group Life Insurance Premium | | (33) | (21) |
| General expenses paid | | (1,581) | (547) |
| Income tax paid | | (35) | (90) |
| Net cash from operating activities | 10 | <u>79,014</u> | <u>99,876</u> |
| Cash flows from investing activities | | | |
| Proceeds from redemption of units in pooled superannuation trust | | 46,681 | 27,724 |
| Application of units in pooled superannuation trust | | (124,779) | (127,473) |
| Net cash used in investing activities | | <u>(78,098)</u> | <u>(99,749)</u> |
| Net increase in cash and cash equivalents held | | 916 | 127 |
| Cash and cash equivalents at the beginning of the year | | 918 | 791 |
| Cash and cash equivalents at the end of the year | 10 | <u>1,834</u> | <u>918</u> |

The statement of cash flows is to be read in conjunction with the accompanying notes.

Notes to the financial statements for the period ended 30 June 2013

1. Reporting entity

Vision Superannuation Fund (the "Fund") is a superannuation fund domiciled in Australia. The address of the Fund's registered office is Level 5, 1 Spring Street, Melbourne Victoria.

The Fund is constituted by the trust deed dated 16 December 2006 to provide superannuation benefits for members.

The Trustee of the Fund is Vision Super Pty Ltd (VSPL) and it is the holder of an extended public offer class Registrable Superannuation Entity Licence (licence no. L0000239). In accordance with amendments to the Superannuation Industry (Supervision) Act 1993 the Fund was registered with the Australian Prudential Regulation Authority on 31 January 2007 (registration no. R1069938)

2. Summary of significant accounting policies

(a) Basis of preparation

The financial statements are a general purpose financial statements which have been prepared in accordance with Australian Accounting Standard AAS 25 *Financial Reporting by Superannuation Plans*, other applicable Accounting Standards, the provisions of the Trust Deed and the requirements of the Superannuation Industry (Supervision) Act 1993 and Regulations.

The financial statements have been measured on a net market value basis.

The financial statements are presented in Australian Dollars and all values are rounded to the nearest thousand dollars except where otherwise stated.

(b) Statement of compliance

The financial statements comply with AAS 25. Since AAS 25 is the principal standard that applies to the financial statements, other standards, including Australian Accounting Standards issued by the AASB are also applied where necessary except to the extent that they differ from AAS 25.

International Financial Reporting Standards ("IFRS") form the basis of Australian Accounting Standards adopted by the AASB. The financial statements of the Fund do not comply with IFRS.

The financial statements were approved by the Board of Directors of the Trustee, Vision Super Pty Ltd, on 27 September 2013.

(c) Cash and cash equivalents

Cash and short-term deposits in the statement of financial position comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less that are readily convertible to cash, and subject to an insignificant risk of changes in value.

For the purposes of the statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

Notes to the financial statements for the period ended 30 June 2013

2. Summary of significant accounting policies (continued)

(d) Investments

Investments of the Fund are initially recorded at cost, being the fair value of the consideration given. After initial recognition, investments are measured at net market value and movements in the net market value of investments are recognised in the Operating Statement.

The Fund recognises financial assets on the date it becomes a party to the contractual provisions of the asset. Financial assets are recognised using trade date accounting. From this date any gains and losses arising from changes in net market value are recorded.

Units in Vision Pooled Superannuation Trust are valued at the redemption price at reporting date as advised by National Asset Servicing (NAS) and are based on the net market value of the underlying investments.

Estimated costs of disposal have been deducted in determining net market value. As disposal costs are generally immaterial, unless otherwise stated net market value is considered a reasonable approximation of fair value.

(e) Financial liabilities

Accounts payable is carried at nominal amounts which approximate net market value. It comprises Fund's withholding tax liability to Australian Taxation Office (ATO) as a result of benefit payments to members and trustee services fees payable to Vision Super Pty Ltd. The Fund normally settles the liabilities within thirty days before they are due for payment.

(f) Derecognition of financial assets and financial liabilities

A financial asset is derecognised when:

- The right to receive cash flows from the asset have expired; or
- The Fund transfers substantially all the risks and rewards of the ownership of the assets.
- The Fund has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

The Fund derecognises a financial liability when the obligation under the liability is discharged or cancelled or expires.

(g) Accounts receivable and other payables

Accounts receivables are carried at nominal amounts due which approximate net market value. Receivables are normally settled within 30 days. An allowance for uncollectible amounts is only made where there is objective evidence that the debt will not be collected.

Other payables are carried at nominal amounts which approximate net market value. They represent liabilities for goods and services provided to the Fund prior to the end of the financial year that are unpaid when the Fund becomes obliged to make future payments in respect of the purchase of these goods or services. Payables are normally settled on 30 day terms.

(h) Benefits payable

Benefits payable are valued at net market value which comprises the entitlements of members who ceased employment prior to the year-end but had not been paid at that time. Benefits payable are settled within 30 days.

Notes to the financial statements for the period ended 30 June 2013

2. Summary of significant accounting policies (continued)

(i) Revenue recognition

Revenue is recognised and measured at fair value of the consideration received or receivable to the extent that it is probable that the economic benefits will flow to the Fund and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

(i) Interest revenue

Interest income is recognised in the operating statement as it accrues, using the original effective interest rate of the instrument calculated at the acquisition or origination date.

(ii) Contributions revenue and transfers in

Contributions revenue and transfers in are recognised when the control and the benefits from the revenue have transferred to the Fund and is recognised gross of any taxes.

(iii) Movement in net market value of investments

Changes in the net market value of investments are recognised as income and are determined as the difference between the net market value at year end or consideration received if sold during the year and the net market value as at the prior year end or cost if the investment was acquired during the period.

(j) Income tax

Income tax on the benefits accrued as a result of operations for the period comprises current and deferred tax. Income tax is recognised in the operating statement except to the extent that it relates to items recognised directly in members' funds in which case it is recognised directly in members' funds.

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantively enacted at the statement of financial position date and any adjustment to tax payable in respect of previous years.

Income tax has been provided in the current year at the rate of 15% as it is the expectation of the Trustee that the Fund will be treated as a complying superannuation fund. If the Fund is subsequently deemed to be a non-complying fund for the current year, then income tax will be payable at a rate of 45% on the Fund's taxable income.

The expense (and any corresponding liability) is brought to account in the period in which the assessments are received by the Trustee and are properly payable by the Fund.

(k) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST) recoverable from the Australian Taxation Office (ATO) as a reduced input tax credit (RITC). In circumstances where the GST is not recoverable, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Notes to the financial statements for the period ended 30 June 2013

2. Summary of significant accounting policies (continued)

(k) Goods and services tax (continued)

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the ATO are classified as operating cash flows.

(l) No-TFN contribution tax

Where a member does not provide their tax file number to a fund, the Fund may be required to pay no-TFN contributions tax at a rate of 31.5% which is in addition to the concessional tax rate of 15% which applies to the Fund's taxable income.

The no-TFN contributions tax liability recognised by the Fund will be charged to the relevant members' accounts. Where a tax offset is obtained by the Fund in relation to members' no-TFN contributions tax, the tax of offset will be included in the relevant members' accounts.

(m) New accounting standards and interpretations

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning on 1 July 2013, and have not been applied in preparing these financial statements. Those which may be relevant for the Fund are set out below. The Fund does not plan to adopt these standards early.

AASB 10 Consolidated Financial Statements

AASB 10 introduces a single control model to determine whether an investee should be consolidated. The adoption of the standard will have no impact on its financial statements.

AASB 9 Financial Instruments & AASB 13 Fair Value Measurement

AASB 9 introduces changes to the classification, measurement, recognition and derecognition of financial instrument. AASB 13 provides guidance on using mid-market pricing and thus may reduce or in some cases, eliminate the reporting and transacting net asset value differences and on valuing investments in inactive markets.

Under the current standard AAS 25, financial assets and liabilities are measured at net market value and not fair value. Hence AASB 9 and AASB 13 will not have any significant impact on the valuation of the Fund's financial assets and liabilities.

Notes to the financial statements for the period ended 30 June 2013

3. Accounts payable

| | 2013 | 2012 |
|-----------------------|-------------------|-------------------|
| | \$000 | \$000 |
| Trustee services fees | <u>728</u> | <u>334</u> |
| Other | <u>20</u> | <u>600</u> |
| | <u>748</u> | <u>934</u> |

4. Auditors' remuneration

| | 2013 | 2012 |
|--|------------------|------------------|
| | \$000 | \$000 |
| Amounts received or due and receivable by Ernst & Young for: | | |
| An audit of the financial statements of the Fund | 27 | 31 |
| Other services in relation to the entity | - | - |
| Total | <u>27</u> | <u>31</u> |

The audit fees are paid/payable by its trustee company, Vision Super Pty Ltd, and recovered through trustee services fees.

Notes to the financial statements for the period ended 30 June 2013

5. Income tax expense

| | 2013 | 2012 |
|---|--------------|-----------|
| | \$000 | \$000 |
| Recognised in operating statement | | |
| Current tax expenses | | |
| Current income tax charge | - | 35 |
| Adjustment in respect of current income tax of previous years | - | - |
| Deferred tax expenses | | |
| Deferred tax expense | - | - |
| Relating to origination and reversal of temporary difference | - | - |
| Total income tax expense | - | 35 |

Reconciliation between income tax expenses and the accounting profit before income tax operating result:

| | 2013 | 2012 |
|--|-----------------|-----------|
| | \$000 | \$000 |
| Benefits accrued before income tax | 135,450 | 113,696 |
| At the tax rate of 15% | 20,318 | 17,054 |
| Increase in income tax expense due to: | | |
| Benefits paid | 11,666 | 9,955 |
| Decrease in income tax expense due to: | | |
| Employee contributions | (23,542) | (24,811) |
| Anti-detriment payment | (17) | (9) |
| Non-taxable income/loss from PST | (8,432) | (2,154) |
| Non-deductible expenses | 7 | - |
| Income tax expense on benefits accrued as a result of operations | - | 35 |

6. Tax assets and liabilities

Current tax assets and liabilities

The current tax liability for the Fund of \$Nil (2012: \$35,000) represents the amount of income taxes payable of current and prior financial years.

Deferred tax assets and liabilities

The Fund does not have any deferred tax assets and liabilities.

7. Liability for accrued benefits

The liability for accrued benefits is the Fund's present obligation to pay benefits to members and beneficiaries arising from membership of the Fund up to reporting date. It is measured as the difference between the carrying amount of the assets and the sum of the sundry liabilities and income tax liabilities as at reporting date.

| | 2013 | 2012 |
|--|-----------------|----------------|
| | \$000 | \$000 |
| Changes in liability for accrued benefits | | |
| Liability for accrued benefits at the beginning of the financial year | 485,443 | 371,782 |
| Plus: Benefits accrued as a result of operations | 213,223 | 180,030 |
| Less: Benefits paid during the year | (77,773) | (66,369) |
| Liability for accrued benefits at the end of the financial year | 620,893 | 485,443 |

Notes to the financial statements for the period ended 30 June 2013

8. Vested benefits

| | 2013 \$000 | 2012 \$000 |
|---|----------------|---------------|
| Vested benefits as at the end of the financial year | 616,914 | 486,168 |

Vested benefits are benefits which are not conditional upon continued membership of the Fund (or any factor other than resignation from the Fund) and include benefits which members were entitled to receive had they terminated their Fund membership as at the reporting date.

9. Guaranteed benefits

No guarantees have been made in respect of any part of the liability for accrued benefits.

10. Notes to the statement of cash flows

Reconciliation of cash

For the purposes of the statement of cash flows, cash includes cash at bank, net of outstanding bank overdrafts. Cash as at the end of the financial year as shown in the statement of cash flows is reconciled to the related items in the statement of financial position as follows:

| | 2013 \$000 | 2012 \$000 |
|--------------|---------------|---------------|
| Cash at bank | 1,834 | 918 |

Reconciliation of net cash from operating activities to benefits accrued as a result of operation after income tax

| | | |
|--|---------------|----------|
| Benefits accrued as a result of operations after income tax | 213,222 | 180,030 |
| Adjust for: | | |
| Benefits paid | (77,773) | (66,369) |
| Movement in net market value of investment | (56,211) | (14,370) |
| Net cash from operating activities before change in assets and liabilities | 79,238 | 99,291 |
| Change in assets and liabilities: | | |
| (Increase)/Decrease in accounts receivable | (3) | (6) |
| Increase/(Decrease) in accounts payable | (186) | 646 |
| Increase/(Decrease) in current tax liabilities | (35) | (55) |
| Net cash from operating activities | 79,014 | 99,876 |

11. Investments and derivatives

The investments and derivatives of the Fund (other than short term deposits which are managed internally by the Trustee, VSPL) are managed on behalf of the Trustee by selected investment managers. The Fund's only investment is units in Vision Pooled Superannuation Trust (VPST). The Custodian of the Fund's investments assets in VPST is National Australia Bank Group.

Notes to the financial statements for the period ended 30 June 2013

11. Investments and derivatives (continued)

| | 2013 \$000 | 2012 \$000 |
|------------------------------------|---------------|---------------|
| Pooled Superannuation Trust | | |
| Vision Pooled Superannuation Trust | 619,780 | 485,470 |
| Total investments: | 619,780 | 485,470 |

(a) Classification of financial instruments under the fair value hierarchy

AAS 25 requires investments to be measured using net market value. The following table shows financial instruments recorded at net market value, analysed between those whose net market value is based on quoted market prices, those involving valuation techniques where all the model inputs are observable in the market and those where the valuation technique involves the use of non-market observable inputs that are significant to the determination of net market value. Net market value is considered a reasonable approximation of fair value, and for the purpose of the "fair value hierarchy", estimated costs of disposal have been included in the valuation of Level 2 financial assets. Units in Vision Pooled Superannuation Trust has been disclosed within Level 2 in the fair value hierarchy, as the Trustee considers this is the most appropriate treatment that reflects how units in the Vision Pooled Superannuation Trust are valued.

| | 2013 | | | Total \$'000 |
|------------------------------------|---|--|--|-----------------|
| | Valued at quoted market price (Level 1) \$'000 | Valuation technique – market observable inputs (Level 2) \$'000 | Valuation technique – non-market observable inputs (Level 3) \$'000 | |
| Pooled Superannuation Trust | | | | |
| Vision Pooled Superannuation Trust | - | 619,780 | - | 619,780 |
| Total investments | - | 619,780 | - | 619,780 |

| | 2012 | | | Total \$'000 |
|------------------------------------|---|--|---|-----------------|
| | Valued at quoted market price (Level 1) \$'000 | Valuation technique – market observable inputs (Level 2) \$'000 | Valuation technique – non- market observable inputs (Level 3) \$'000 | |
| Pooled Superannuation Trust | | | | |
| Vision Pooled Superannuation Trust | - | 485,470 | - | 485,470 |
| Total investments | - | 485,470 | - | 485,470 |

The level in which instruments are classified in the hierarchy is based on the lowest level input that is significant to the net market value measurement in its entirety. Assessment to the significance of an input requires judgement after considering factors specific to the instrument.

Disclosure of the methods and assumptions applied in determining the net market value of each class of financial assets and financial liabilities are included in Note 2(c).

(b) Transfer between hierarchy levels

There have been no significant transfers between Level 1 and Level 2 of the fair value hierarchy during the year.

Notes to the financial statements for the period ended 30 June 2013

12. Changes in net market value of investments

| | 2013 \$000 | 2012 \$000 |
|---|---------------|---------------|
| Investment held at balance date | | |
| Vision Pooled Superannuation Trust | 56,211 | 14,369 |
| Unrealised gains/(losses) | 56,211 | 14,369 |
| Change in net market value of investments | 56,211 | 14,369 |

13. Risk management

(a) Financial risk management objectives, policies and processes

The Fund's principle financial instruments comprise units in pooled superannuation trusts and cash. The main purpose of these financial instruments is to generate a return on investment.

The Fund also has various other financial instruments such as sundry receivable and payables, which arise directly from its operations. These are mainly current in nature.

As part of its risk management strategy, the Fund also enters into derivative transactions via VPST, principally diversified bonds futures and forward foreign exchange contracts. The main purpose is to manage financial risks associated with the Fund's investment transactions, and as a means of effecting a change in the asset mix. Investments in derivatives are not used to gear the Fund's investment portfolio, and are limited to the asset allocation limits for the underlying investment assets.

Risks arising from holding financial instruments are inherent in the Fund's activities, and are managed through a process of ongoing identification, measurement and monitoring. The Fund is exposed to credit risk, liquidity risk and market risk, including interest rate risk, equity price risk and foreign currency risk.

The Trustee is responsible for identifying and controlling the risks that arise from these financial instruments. The Trustee reviews and agrees policies for managing each of these risks as summarised below. The Trustee also monitors the market price risk arising from all financial instruments.

Information about the total fair value of financial instruments exposed to risk, as well as compliance with established investment mandate limits, is monitored by the Trustee. These mandate limits reflect the investment strategy and market environment of the Fund, as well as the level of risk that the Fund is willing to accept.

The information is prepared and reported to the Trustee on a monthly basis.

Concentrations of risk arises when a number of financial instruments or contacts are entered into with the same counterparty, or when a number of counterparties are engaged in similar business activities, have activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political and other conditions.

In order to avoid excessive concentrations of risk, the Trustee monitors its exposure to ensure concentrations of risk remain within acceptable levels in accordance with the Fund's investment policies and either reduces exposure or uses derivative instruments to manage the excessive risk concentrations when they arise.

Notes to the financial statements for the period ended 30 June 2013

13. Risk management (continued)

(b) Credit risk

Credit risk represents the risk that the counterparty to the financial instrument will fail to discharge an obligation and cause the Fund to incur a financial loss.

With respect to credit risk arising from the financial assets of the Fund, other than derivatives, the Fund's exposure to credit risk arises from default of the counterparty, with the current exposure equal to the fair value of these instruments as disclosed in the Statement of Financial Position. This does not represent the maximum risk exposure that could arise in the future as a result of changes in values, but best represents the current maximum exposure at the reporting date.

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values. The risk associated with these contracts is minimised by undertaking transactions with high quality counterparties on recognised exchanges, and ensuring that transactions are undertaken with a number of counterparties.

The Fund holds no collateral as security or any other credit enhancements. There are no significant financial assets that are past due or impaired.

Credit risk is not considered to be significant to the Fund except in relation to investments in debt securities.

(i) Credit quality per class of debt instruments

The credit quality of financial assets is managed by the Fund using Standard & Poor's rating categories, in accordance with the investment mandate of the Fund. The Fund's exposure in each grade is monitored on a monthly basis. This review process allows the Trustee to assess the potential loss as a result of risks and take corrective action. The table below shows the credit quality by class of asset for debt instruments.

2013

| | AAA to AA- | A+ to A- | BBB+ to BBB- | CCC | Short term A-1+ to A2 | Not rated or available | Total |
|-------------------------|---------------|--------------|-----------------|----------|--------------------------|------------------------------|----------------|
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| Loans | - | - | - | - | - | 418 | 418 |
| Fixed interest bonds | 41,677 | 3,519 | 2,952 | - | - | 7,641 | 55,789 |
| Indexed bonds | 5,124 | - | - | - | - | 1,822 | 6,946 |
| Floating rate notes | 565 | 240 | - | - | - | - | 805 |
| Zero coupon bonds | 11 | - | - | - | - | - | 11 |
| Asset backed securities | 150 | - | - | - | - | - | 150 |
| Discount securities | 30 | - | - | - | - | 654 | 684 |
| Cash & deposits | - | - | - | - | - | 133,187 | 133,187 |
| Pooled funds* | - | - | - | - | - | 11,070 | 11,070 |
| Total | 47,557 | 3,759 | 2,952 | - | - | 154,792 | 209,060 |

Notes to the financial statements for the period ended 30 June 2013

13. Risk management (continued)

(b) Credit risk (continued)

(i) Credit quality per class of debt instruments (continued)

2012

| | AAA to AA- | A+ to A- | BBB+ to BBB- | CCC | Short term A-1+ to A2 | Not rated or available | Total |
|----------------------------|---------------|--------------|-----------------|----------|--------------------------|---------------------------|----------------|
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| Loans | - | - | 14 | - | - | 245 | 259 |
| Fixed interest bonds | 26,674 | 3,122 | 1,264 | - | - | 2,545 | 33,605 |
| Indexed bonds | 6,086 | - | - | - | - | 418 | 6,504 |
| Floating rate notes | 254 | 166 | - | - | - | 10 | 430 |
| Zero coupon bonds | 9 | - | - | - | - | - | 9 |
| Mortgage backed securities | - | - | - | - | - | - | - |
| Discount securities | 18 | - | - | - | - | - | 18 |
| Cash & deposits | - | - | - | - | - | 95,155 | 95,155 |
| Pooled funds* | - | - | - | - | - | 14,235 | 14,235 |
| Total | 33,041 | 3,288 | 1,278 | - | - | 112,608 | 150,215 |

* Instruments are either not rated or rating not available by National Asset Services (NAS)

(ii) Risk concentration of credit risk exposure

Concentration of credit risk is managed by counterparty, by geographical region and by industry sector.

The Fund's financial assets can be analysed by the following geographic regions:

| | 2013 | 2012 |
|---------------|---------|---------|
| | \$000 | \$000 |
| Australia | 541,141 | 424,213 |
| North America | 56,836 | 38,671 |
| Europe | 17,673 | 13,327 |
| Asia | 4,671 | 2,198 |
| Others | 783 | 399 |

Significant industry sector exposure exists as follows:

| | 2013 | 2012 |
|------------------------|--------|--------|
| | \$000 | \$000 |
| Financials | 63,829 | 39,142 |
| Materials | 30,286 | 23,692 |
| Consumer staples | 20,050 | 11,488 |
| Energy | 15,670 | 11,298 |
| Industrials | 23,136 | 14,119 |
| Consumer discretionary | 25,354 | 13,191 |
| Health care | 18,650 | 9,925 |
| Information technology | 21,117 | 14,570 |
| Telecommunication | 8,327 | 5,712 |
| Utilities | 3,496 | 3,130 |

Notes to the financial statements for the period ended 30 June 2013

13. Risk management (continued)

(c) Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. This risk is managed through the Fund's investment in financial instruments, which under normal market conditions are readily convertible to cash. In addition, the Fund maintains sufficient cash and cash equivalents to meet normal operating requirements.

The Fund's significant financial liabilities are benefits payable to members.

The Fund manages its obligation to pay the defined contribution component on an expected maturity basis based on management's estimates and actuarial assumptions of when such funds will be drawn down by members. The Fund considers it is highly unlikely that all defined contribution members will request to roll over their superannuation fund account at the same time.

Other financial liabilities of the Fund comprise trade and other payables which are contractually due within 30 days.

The following are the contractual maturities of financial liabilities. Vested benefits have been included in the "Less than 1 month" column below as this is the amount that members could call upon as at year end.

| As at 30 June 2013 | Less than 1 month \$'000 | 1 to 3 months \$'000 | 3 to 6 months \$'000 | 6 to 12 months \$'000 | 1 to 5 years \$'000 | Total \$'000 |
|---|--------------------------------|----------------------------|----------------------------|-----------------------------|---------------------------|-----------------|
| Financial liabilities | | | | | | |
| Accounts payables | 748 | - | - | - | - | 748 |
| Vested benefits | 616,914 | - | - | - | - | 616,914 |
| Total undiscounted financial liabilities | 617,662 | - | - | - | - | 617,662 |

| As at 30 June 2012 | Less than 1 month \$'000 | 1 to 3 months \$'000 | 3 to 6 months \$'000 | 6 to 12 months \$'000 | 1 to 5 years \$'000 | Total \$'000 |
|---|--------------------------------|----------------------------|----------------------------|-----------------------------|---------------------------|-----------------|
| Financial liabilities | | | | | | |
| Accounts payables | 934 | - | - | - | - | 934 |
| Vested benefits | 486,168 | - | - | - | - | 486,168 |
| Total undiscounted financial liabilities | 487,102 | - | - | - | - | 487,102 |

(d) Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices. Market risk is diversified through ensuring that all investment activities are undertaken in accordance with investment policies of the Fund.

The Trustee employs diversification investment strategy to mitigate the market risk in each market segment. Further, VPST also enters into forward foreign exchange contracts to hedge against adverse FX movements.

Notes to the financial statements for the period ended 30 June 2013

13. Risk management (continued)

(d) Market risk (continued)

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

In determining the reasonably possible change for interest rate risk, the sensitivity of the “official cash rate” as set by the Reserve Bank of Australia (RBA) from time to time is used.

Based on the NAS Accounting Policy Manual June 2013, a 25 basis points movement in interest rate is considered reasonably possible for the 2012/2013 reporting period. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

An increase/decrease of 25 basis points in interest rate at the reporting date would have increased/(decreased) the Changes in net assets available to pay benefits by the amounts shown below:

2013

| Asset class sector | Change in basis points Increase/ decrease | Sensitivity of interest income and changes in net assets \$000 Increase/decrease |
|---------------------------|---|--|
| Cash and cash equivalents | +/- 25 | - |
| Diversified bonds | +/- 25 | (927)/927 |
| Derivatives | +/- 25 | (14)/14 |

2012

| Asset class sector | Change in basis points Increase/ decrease | Sensitivity of interest income and changes in net assets \$000 Increase/decrease |
|---------------------------|---|--|
| Cash and cash equivalents | +/- 50 | - |
| Diversified bonds | +/- 50 | (1,319)/1,320 |
| Derivatives | +/- 50 | 16/(16) |

(ii) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

Notes to the financial statements for the period ended 30 June 2013

13. Risk management (continued)

(d) Market risk (continued)

(ii) Currency risk (continued)

As a result of significant investments held in the United States and Europe, the Fund's Statement of Financial Position and Operating Statement can be affected significantly by movements in USD and EUR when translated to AUD.

The Trustee manages its exposure to foreign currency risk and mitigates effects of its foreign currency translation exposure by placing limits on the portion of the assets which can be invested in different currencies and by appointing specialist currency managers to implement passive hedge over foreign currency exposure. This foreign exchange policy is monitored against actual on an ongoing basis throughout the year.

Based on the NAS Accounting Policy Manual June 2013, the movement of main currency exchange rates below is considered reasonably possible for the 2012/2013 reporting period:

| | |
|----------------|-----|
| USD | 10% |
| British pounds | 5% |
| Euro | 5% |
| Japanese yen | 10% |

The percent strengthening/weakening of the AUD against the following basket of foreign currencies at 30 June would have increase/(decreased) the changes for the year in net assets available to pay benefits by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

| Currency | 2013 | | 2012 | |
|----------------|---------------------------|---------------------------------------|---------------------------|---------------------------------------|
| | Change in Currency rate % | Effect on changes in net assets \$000 | Change in Currency rate % | Effect on changes in net assets \$000 |
| USD | 10% | (5,076)/6204 | +/-5 | (1,806)/1,996 |
| British pounds | 5% | (244)/269 | +/-10 | (242)/296 |
| Euro | 5% | (402)/444 | +/-10 | (662)/809 |
| Japanese yen | 10% | (467)/570 | +/-5 | (122)/135 |

(iii) Equity price risk

Equity price risk is the risk that the fair value of investments in equities decreases or increases as a result of changes in market prices, whether those changes are caused by factors specific to the individual share price or factors affecting all equity instruments in the market. Equity price risk exposure arises from the VPST's investment portfolios.

To limit equity price risk the Trustee diversifies its investment portfolio in line with its investment strategy. The majority of equity investments are of a high quality and are publicly traded on recognised, reputable exchanges. The Trustee monitors the VPST's exposure to various asset classes on an ongoing basis throughout the year ensuring its investment strategy is adhered to.

Notes to the financial statements for the period ended 30 June 2013

13. Risk management (continued)

(d) Market risk (continued)

(iii) Equity price risk (continued)

Based on the NAS Accounting Policy Manual June 2013, a 10% movement in equity price is considered reasonably possible for the 2012/2013 reporting period. This analysis assumes that all other variables, in particular, interest rates and foreign exchange rates, remain constant. The analysis is performed on the same basis for 2012.

The "10%" increase/decrease in the equity price against the investments of the Fund at 30 June would have increased/(decreased) the Changes for the year in net assets available to pay benefits by the amounts shown below:

| Asset class sector | 2013 | | 2012 | |
|-----------------------------|--------------------------|---------------------------------------|--------------------------|---------------------------------------|
| | Change in equity price % | Effect in changes in net assets \$000 | Change in equity price % | Effect in changes in net assets \$000 |
| Life insurance policies | +/-10 | 1,525/(1,525) | +/-10 | 1,324/(1,324) |
| Listed equities | +/-10 | 22,036/(22,036) | +/-10 | 13,947/(13,947) |
| Listed property trusts | +/-10 | 590/(590) | +/-10 | 437/(437) |
| Listed units trust | +/-10 | 345/(345) | +/-10 | 156/(156) |
| Pooled development fund | +/-10 | 43/(43) | +/-10 | 272/(272) |
| Listed investment companies | +/-10 | 306/(306) | +/-10 | - |
| Preference shares | +/-10 | 58/(58) | +/-10 | 28/(28) |
| Unlisted equities | +/-10 | 2,776/(2,776) | +/-10 | 2,286/(2,286) |
| Unlisted MIS | +/-10 | 14,766/(14,766) | +/-10 | 15,317/(15,317) |
| Others | +/-10 | 2,149/(1,497) | +/-10 | 1,006/(1,006) |

14. Related parties

(a) Key management personnel and executive disclosures

The trustee of the Fund is Vision Super Pty Ltd. The trustee company comprised of eight Directors and five Alternates. The names of persons who were Directors and Alternates of the trustee company for the financial year are:

Member Directors:

Tony Tuohey
Brian Parkinson
Wendy Phillips
Russell Atwood

Alternates:

Harriet Shing
Harriet Shing
Richard Duffy
Richard Duffy

Employer Directors:

Peter Wilson (Chairman since 1 February 2013)
Graeme Sherry
Rob Spence
Geoff Lake

Alternates:

Steve Bird
Leigh Harder
Alison Lyon
Alison Lyon

Notes to the financial statements for the period ended 30 June 2013

14. Related parties (continued)

(a) Key management personnel and executive disclosures (continued)

Director Angela Emslie was replaced as an Employer Director on 28 September 2012 by Graeme Sherry.

(b) Compensation of key management personnel and executive

Apart from Directors of the Trustee Company, the Chief Executive Officer, General Manager Finance and Compliance, Chief Operating Officer, Manager Investments and General Manager Fund Development are considered to be Key Management Personnel (KMP) for the purpose of these financial statements.

The KMP's compensation is presented in the table below for year 2013. Total compensation received, or due and receivable, by key management personnel amounted to \$3,095,775 (2012: \$1,833,484).

The detail is as follows:

| | 2013 | 2012 |
|-----------------------------------|--------------|-------|
| | \$000 | \$000 |
| Short-term employee benefits | 2,831 | 1,663 |
| Other long term employee benefits | - | - |
| Post-employment benefits | 265 | 170 |
| | 3,096 | 1,833 |

During the year, there were a number of changes to the Directors and their roles on the VSPL's Board. The total remuneration paid during the year was:

| | 2013 | 2012 |
|--------------------------------------|--------------|-------|
| | \$000 | \$000 |
| Chairman | 85 | 80 |
| Deputy Chairman | 49 | 43 |
| Other Directors | 267 | 261 |
| Alternate Directors (retaining fees) | 27 | 3 |
| | 428 | 387 |

There is no additional remuneration for Directors' attendance at Committee meetings.

(c) Related party transactions

(i) Vision Pooled Superannuation Trust

The main investment asset of the Fund is the units held in Vision Pooled Superannuation Trust (VPST). The units held in VPST as at 30 June 2013 is \$620 million (2012: \$485 million).

(ii) Members Equity

Vision Pooled Superannuation Trust is a minority investor in Industry Super Holdings Pty Ltd, the owner of Members Equity. Members Equity is the provider of Super Members Home Loans.

(iii) Regional Infrastructure Fund

Vision Pooled Superannuation Trust is the sole shareholder in Regional Infrastructure Fund Pty Ltd (RIF).

RIF was established primarily to invest in regional infrastructure projects. RIF has three Directors, all of whom are current or former Directors of Vision Super Pty Ltd, namely, Tony Tuohey, Graham Sherry and Geoffrey Lake.

Notes to the financial statements for the period ended 30 June 2013

14. Related parties (continued)

(c) Related party transactions (continued)

The objective for RIF is to invest in infrastructure projects and its currently wholly owns Regional Wind Farms Pty Ltd.

(iv) Vision Super Pty Ltd

As stated in Note 1, Vision Super Pty Ltd is the trustee of the Fund. The trustee services fees paid/payable during the year ended at 30 June 2013 is \$1,390,795 (2012: \$1,273,000).

(v) Directors

Ms Emslie's partner, Garry Weaven, is Executive Chair of IFM, which manages infrastructure and private equity investments for the Group and provides management services to RIF. Mr Weaven is also a Director of Members Equity.

Director Tony Tuohey has a commercial relationship with Bridgewater Associates, a fund manager engaged by the Group, and absented himself from any determination relating to this manager. He is also a Director of Utilities Trust of Australia which is an unlisted unit trust offered by Hastings Funds Management Limited. He excludes himself from any decision making in relation to the Utilities Trust of Australia.

Director Geoff Lake is also a Director of Hawkesbridge Capital Pty Ltd, a fund manager engaged by the Group, and excludes himself from any decision making in relation to this manager.

15. Contingent assets/liabilities

There are no contingent assets or liabilities as at 30 June 2013.

16. Funding arrangements

The employers have contributed to the Fund during the financial year at a rate of at least 9% (2012: 9%) of the gross salaries of those employees who were members of the Fund. Employees are also able to make voluntary contributions.

17. Insurance

The Fund provides death and disability benefits to members. These benefits are greater than the members' vested benefits. The Trustee has a group policy in place with a third party to insure death and disability benefits in excess of vested benefits.

18. Subsequent events

Between 30 June 2013 and the date of approval of this financial statements, there have been no other matters or circumstances not otherwise dealt with in the financial statements that have significantly affected or may significantly affect the Fund.

Trustee declaration to the members

Vision Superannuation Fund

In the opinion of the Trustee of Vision Superannuation Fund:

- (i) The accompanying financial statements of Vision Superannuation Fund are drawn up so as to present fairly the financial position of the Fund as at 30 June 2013 and the results of its operations and cash flows for the period then ended; and
- (ii) The operation of Vision Superannuation Fund has been carried out in accordance with its Trust Deed dated 29 June 2007, as amended and in compliance with:
 - the requirements of the Superannuation Industry (Supervision) Act 1993 and Regulations;
 - applicable sections of the Corporations Act 2001 and Regulations;
 - the requirements under Section 13 of the Financial Sector (Collection of Data) Act 2001; and
 - the Guidelines issued by the Australian Prudential Regulation Authority on Derivative Risk Statements For Superannuation Entities Investing In Derivatives, during the year ended 30 June 2013; and
- (iii) The financial statements have been prepared in accordance with Accounting Standards, other mandatory reporting requirements and the provisions of the Trust Deed dated 29 June 2007, as amended.

Signed in accordance with a resolution of the Directors of the trustee company,
Vision Super Pty Ltd.



BRIAN PARKINSON

Director



ROB SPENCE

Director

Melbourne, 27 September 2013

VISION SUPERANNUATION FUND (ABN: 79 327 289 195)

REPORT BY THE INDEPENDENT APPROVED AUDITOR TO THE TRUSTEE AND MEMBERS

Financial statements

I have audited the financial statements of Vision Superannuation Fund for the year ended 30 June 2013 comprising the statement of financial position, operating statement, statement of cash flows, summary of significant accounting policies, other explanatory notes and the Trustee statement.

Trustee's Responsibility for the Financial Statements

The superannuation entity's trustee is responsible for the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards and the requirements of the SIS Act and the *Superannuation Industry (Supervision) Regulations 1994* (SIS Regulations). The trustee is also responsible for such internal control as the trustee determines is necessary to enable the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I have conducted an independent audit of the financial statements in order to express an opinion on them to the trustee and members of Vision Superannuation Fund.

My audit has been conducted in accordance with Australian Auditing Standards. These Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the trustee's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the trustee's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the trustee, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Auditor's Opinion

In my opinion, the financial statements present fairly, in all material respects, in accordance with Australian Accounting Standards the financial position of Vision Superannuation Fund as at 30 June 2013 and the results of its operations and its cash flows for the year ended 30 June 2013.



EY

Building a better
working world

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Martin Walsh
Partner
Melbourne

27 September 2013